

FEDERATION OF DISTRIBUTORS NEWSLETTER

JARVIS

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Mr. Volpe's Annual Visit to South Africa and Seeing Loyal Customers



At the end of last November, Jarvis President Vincent R. Volpe made his annual trip to the Republic of South Africa. Besides visiting General Manager Ben Myburgh and the crew of Jarvis Products Corp. South Africa (our South African subsidiary), he also visited Bull Brand Foods Ltd, one of our oldest South African customers. Situated in Krugersdorp (19 miles / 30 kilometers) west of Johannesburg, and with 895 employees, Bull Brand Foods is one of South Africa's oldest established integrated meat processing companies. The Krugersdorp fresh meat production facility includes a slaughterhouse (which has the capacity of processing 740 cattle and lambs per day), a deboning area (debones hindquarters and forequarters at a rate of 60 slaughter units per hour), plus added value and

canning departments. Beef products, produced at this plant, are sold under the Sams, Tender Beef, and Bull Brand labels. Lamb, pork and internal organ products are also processed and canned by the company. Besides selling locally, Bull Brand markets its products to Europe, United Kingdom, Botswana and throughout Africa. Bull Brand Foods also owns two large feedlots, Hurland in Magaliesberg and Taaiboschbult in Potchefstroom. Both lots have a standing capacity of almost 42,000 cattle.

Jarvis South Africa provides a complete range of slaughter equipment that supports that country's beef, sheep, pork, poultry and ostrich industries.



From left, Marthinus Bruwer, Bull Brand Foods' Chief Engineer with Jarvis President Vincent Volpe and Jarvis South Africa's General Manager Ben Myburgh.



Lou Campher, Managing Director of Bull Brand Foods.



Bull Brands' Taaiboschbult (top) and Hurland (bottom) feedlots.

Aerial view of Bull Brands' Krugersdorp processing and production facility.





Moscow's Agroprodmas Trade Fair - the Gateway to Russia



As the Russian economy continues to expand, the local meat industry is increasingly demanding the latest technologies and innovations to meet rising consumer expectations. For this reason, participation in Moscow's Agroprodmas trade fair becomes increasingly important for suppliers such as Jarvis LLC (Russia), our Russian subsidiary. Last year marked the fifth time, since 2002, that we have displayed our equipment. Held October 15-19 at Moscow's Expo Center, the 2007 show marked this event's 12th continuous year. This exposition is Russia's most important meat industry event for showcasing equipment and technical services. It's also Eastern

Europe's largest fair dedicated to the food processing industry, with 740 exhibitors (65% Russian companies, the rest from 31 countries) displaying their products on an area covering 242,000 square feet (22,500 square meters). Attendance for Agroprodmas 2007 was over 18,000, and besides Russians, included visitors from Western and Eastern Europe, North and South America, and Africa. Representing Jarvis Russia was Alexander Glukhov, Managing Director, Mindaugas Naynis, Jarvis Service Engineer, Julia Glukhova, Logistics and Customs Manager, and Maria Arzumanova, Jarvis intern.



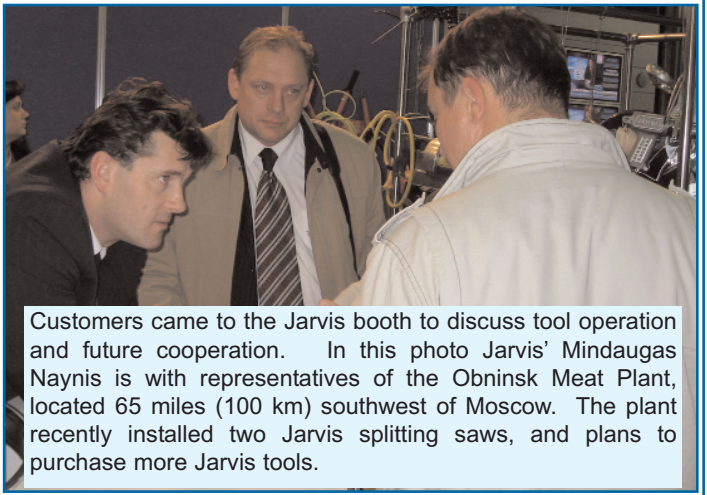
Jarvis Russia markets equipment not only in Russia, but also in other countries connected with Moscow, such as Ukraine, Kazakhstan and Byelorussia. Many visitors from these and other neighboring countries came to the Jarvis Booth. In this photo, Jarvis' Alexander Glukhov (on right) demonstrates stunning equipment to Import Manager Sergei Baturin (on left) and Director Magsarjav Enhbaatar, representatives of Tanager Co., a meat producer from Mongolia.



Agroprodmas participation is an excellent opportunity to meet client companies, and sign new contracts. Jarvis LLC just signed a contract with Permsky Svinokompleks to modernize their Perm Region (Urals) pork processing plant. Left to right, representing the company are Semen Bogatyrev, Finance Expert, Igor Azanov, Finance Director, Jarvis' Alexander Glukhov, Peter Skov of Monnet Groups ApS, Danish consultant to Permsky Svinokompleks, and Mindaugas Naynis, Jarvis Service Engineer.



With more bandsaws being sold and serviced in Russia, there has been an increased market demand for Edge bandsaw blades. (Edge is Jarvis' sister company). From left, discussing future operational plans are Heinz Ulme of Edge GmbH (Germany) with Jarvis' Alexander Glukhov and Mindaugas Naynis.



Customers came to the Jarvis booth to discuss tool operation and future cooperation. In this photo Jarvis' Mindaugas Naynis is with representatives of the Obninsk Meat Plant, located 65 miles (100 km) southwest of Moscow. The plant recently installed two Jarvis splitting saws, and plans to purchase more Jarvis tools.



Jarvis LLC (Russia) has established an extensive network of local agents and partners. Agroprodmas 2007 provided a good opportunity to meet with them and discuss cooperation plans. From left, Jarvis' Alexander Glukhov with Taras Mozgovoi, Managing Director of Pris, a main Russian agent, and Arnoldas Rosenas, Director of BGG Lithuania, a local supplier of slaughterhouse equipment.



Three members of the Jarvis Agroprodmas 2007 sales team. From left, intern Maria Arzumanova, Managing Director Alexander Glukhov, and Logistics and Customs Manager Julia Glukhova.

International Poultry Expo's (IPE) 60th Anniversary

Starting in 1948 as a national conference, the IPE has become one of Atlanta, Georgia's longest and most successful trade events. It has also become the poultry industry's most important trade show. In 1966, the IPE made the transition from an annual January conference to an international trade exhibition. From its initial 1966 trade show conception, Jarvis' poultry division has participated yearly in this occasion. With over 19,000 attendees, the 2008 60th anniversary show featured more than 900

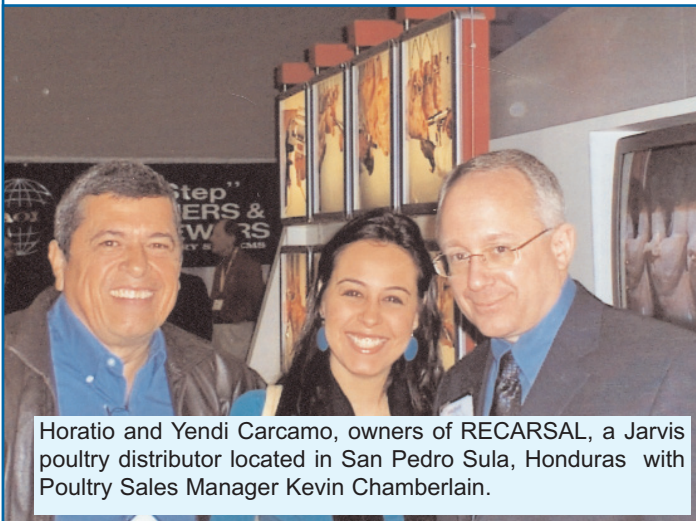
exhibitors, educational programs, cooking demonstrations, an expo for college students, and keynote speakers including U.S. Department of Commerce Secretary Carlos M. Gutierrez. Company President Vincent Volpe represented Jarvis, as well as Poultry Manager Harry Chamberlain, and Poultry Sales Manager Kevin Chamberlain at the January 23-25 show. Also providing assistance was Christian Sengler, representing Industrade of France, Jarvis' exclusive French distributor.



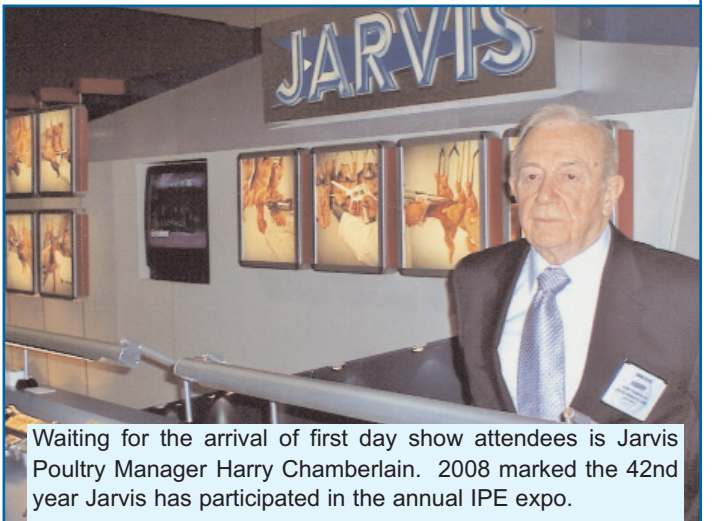
From left, Industrade of France's Christian Sengler, Jarvis Poultry Sales Manager Kevin Chamberlain, and Jarvis President Vincent R. Volpe.



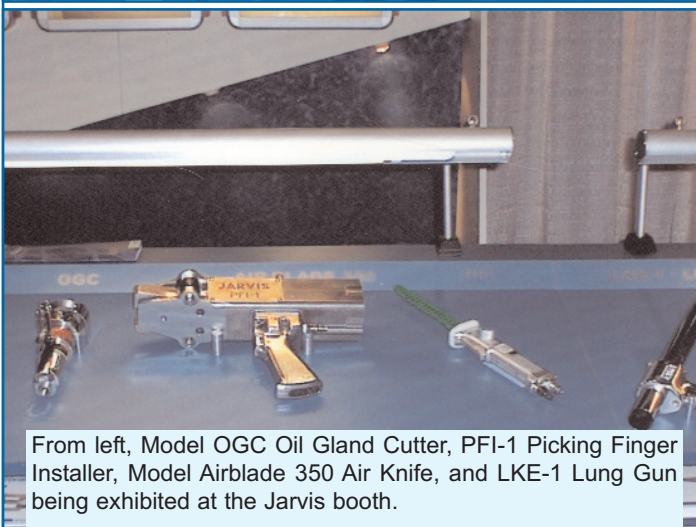
From left, President Vin Volpe with Kevin and Harry Chamberlain.



Horatio and Yendi Carcamo, owners of RECARSAL, a Jarvis poultry distributor located in San Pedro Sula, Honduras with Poultry Sales Manager Kevin Chamberlain.



Waiting for the arrival of first day show attendees is Jarvis Poultry Manager Harry Chamberlain. 2008 marked the 42nd year Jarvis has participated in the annual IPE expo.



From left, Model OGC Oil Gland Cutter, PFI-1 Picking Finger Installer, Model Airblade 350 Air Knife, and LKE-1 Lung Gun being exhibited at the Jarvis booth.



Mark Lefens

Mark Lefens, President and Editor-in-Chief of the Marketing and Technology Group, publisher of several meat and poultry publications, paying a visit to the Jarvis booth. Mark is a long-time friend of Mr. Volpe and the Chamberlains.

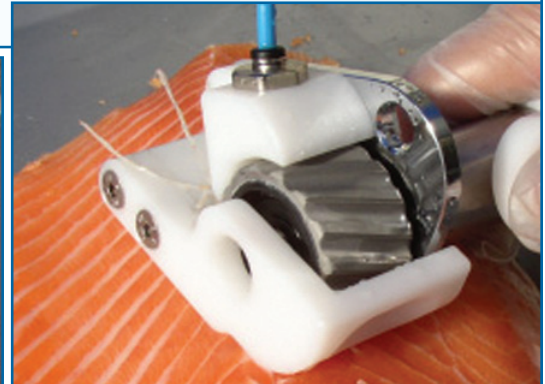


Jarvis' Two New Salmon Pin Bone Pullers Displayed at 2008 Boston Seafood Show

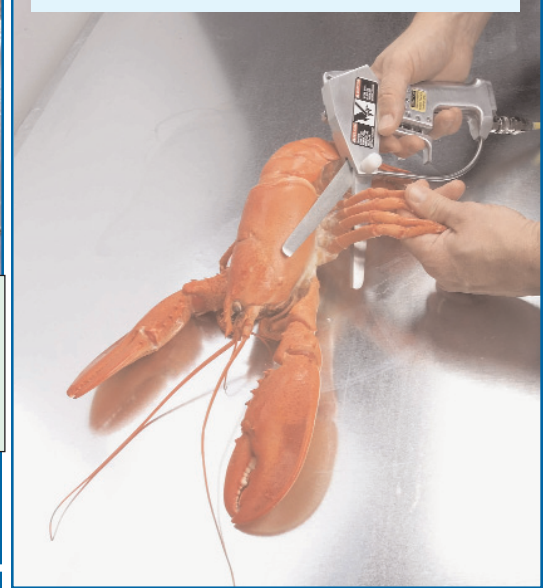


For twenty-six years, the International Boston Seafood show has remained North America's largest seafood exhibition. Held annually at Boston's Convention and Exhibition Center, the 2008 expo attracted close to 18,000 seafood buyers, sellers and show attendees. Visitors from the U.S. and 89 other countries viewed 1700 booths showcasing the newest seafood processing equipment and commercial products. The 2008 exhibition area covered nearly 175,000 square feet (16,258 square meters). This year marked the fourth time Jarvis' Seafood Processing Machinery Division has participated, and was notable for

introducing Jarvis' two new, Model PB-1 Salmon Pin Bone Pullers, both air and battery powered versions, to the seafood industry. Besides major fish processing operations, fish markets and restaurants showed a keen interest in these pin bone pullers, especially the battery-powered model. Along with the pin bone pullers, Jarvis' line of pneumatic scissors and air knives were also demonstrated. Representing Jarvis were Harry and Kevin Chamberlain, Manager and Sales Manager of our Seafood Processing Machinery Division.



Tools such as Jarvis' new pin bone removers (above), and air-powered scissors (below) generated much interest with booth visitors.



Kevin Chamberlain, Jarvis' Seafood Processing Machinery Sales Manager, shown with our new battery operated Salmon Pin Bone Puller, which is displayed on the table.

This year's show, which was held February 24 - 26 at the Boston Convention and Exhibition Center, attracted a crowd of almost 18,000 participants.

